## DIRECT MARKETING

*Get a year's worth of FREE exposure to Canada's biggest direct marketing spenders!* 

**GOT** A

**MINUTE?** 

One minute is all the time you need to complete your FREE BASIC LISTING information as it will appear in the *2011 DM Industry Sourcebook*, the annual directory of suppliers to the direct marketing community in Canada.

It's time well spent! That FREE BASIC LISTING in the 2011 DM Industry Sourcebook gets your company's name and address in front of more than 10,000 potential customers\* for your direct marketing products and services – at a price that can't be beat! Spend a few minutes more, and just \$79, and *stand out from the crowd* with the **ENHANCED LISTING PACKAGE** – your free basic listing PLUS:

- a 50-word description of your company and its products and services
- ▶ full contact details (name, title, phone, fax and email)
- your website address

And when you really need to grab the attention of the people who create, execute and analyze all types of direct marketing campaigns, make the most of your message with a **SUPER LISTING PACKAGE** for just \$249. That gets you:

- your company's logo
- a 125-word description of your company and its products and services
- ▶ full contact details (name, title, phone, fax and email)
- your website address
- an online listing at dmn.ca

\* The 2011 DM Industry Sourcebook mails with the January issue of Direct Marketing magazine to 7,200 senior marketing managers and executives in Canada. Another 3000+ copies get distributed at key marketing events in 2011, including the CMA National Convention and Showcase Forum, AFP Fundraising Day, BC DM Day and more. Remember, this offer comes around just once a year so act now! Listing deadline is December 3, 2010.

Complete your online listing form at <u>www.dmn.ca</u> or, if you prefer, complete and return the paper form enclosed.

### Get the best deal going!

Book a display ad in the 2011 DM Industry Sourcebook and get your SUPER LISTING ABSOLUTELY FREE! Call Mark Henry at 905-201-6600 x 223

**SAVE TIME – RESPOND ONLINE!** Go to www.dmn.ca and click on the SOURCEBOOK button to fill out our online form.

## 2011 DM Industry Sourcebook listing form

DON'T DELAY! LISTING DEADLINE IS DECEMBER 3, 2010

# DIRECT MARKETING

### Complete the form below and return:

- by FAX to 905-201-6601
- by MAIL to Direct Marketing, 302-137 Main St. N., Markham, ON L3P 1Y2.
   OR go to www.dmn.ca and click on the SOURCEBOOK button to fill out our online form!

#### **SUPER LISTING (\$249)**

Marketing message: Email your 125-word description of your company's products and services and a 300dpi .jpg/.gif or a vector file of your logo to steve@dmn.ca

### **CALCULATE YOUR PAYMENT**

Listing type (Basic - free; Enhanced - \$79; Super - \$249):

Additional categories (\$79 each; see box at right for details):

13% HST: TOTAL:

Payment must be made by credit card: O Visa O Mastercard O American Express

Card number:\_\_\_\_\_ Expiry date:\_\_\_\_

Signature:

Approved by (please print name and date):

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Date:



### LISTING CATEGORIES

Select the category from the list below that best describes your company's business, then circle the number beside it. That's the section your listing will appear in as part of your Basic, Enhanced or Super package.

Your listing can appear under as many additional categories as you would like for just \$79 each. Simply circle the additional numbers and include the charges in your payment calculation.

□ 01. Alternative DM Media/DRTV/Mobile/Text/Word of Mouth □ 02. Associations & Industry Organizations

□ 03. Call Centres/Contact Centres/Customer Services D 04. Canada Post Recognized Mail Prep Software Dot. Data Management/Entry/Merge-Purge □ 06. Coupons/Sampling/Co-op Mailing/Flyers □ 07. CRM or Business Intelligence Software and Systems © 08. Data Mining/Segmentation/Analytics © 09. Database Marketing/Loyalty Marketing Specialist □ 10. Direct Marketing Agency □ 11. Distribution and Delivery Services □ 12. DM Creative, Copy & Design □ 13. DM Executive Recruitment, Search, Staffing □ 14. DM Printing □ 15. Email Campaign Management & Delivery □ 16. Enhancing/Appending Data Services □ 17. Envelopes & Dimensional Mailers □ 18. Fund Raising & Not-For-Profit Specialists □ 19. Fulfillment Services □ 20. GIS & Geodemographics/Location Intelligence □ 21. Incentives/Gift Cards/Reward Programs □ 22. List Manager/Owner/Compiler □ 23. List Broker □ 24. Mail Prep Equipment & Mail Processing Equipment □ 25. Mailing House/Lettershop/Mail Services □ 26. Management Consultant (Strategy, Privacy, etc) □ 27. Marketing/Market Research/Surveys/Polls □ 28. Online Advertising Network □ 29. Payment Processing/Credit & Order Management □ 30. Premiums/Sales Promotion □ 31. Search Engine Marketing □ 32. Variable Imaging/1 to 1 Printing/Custom Printing

- 33. Voice Broadcast/Voice-Based Lead Generation
- □ 34. Web Analytics/Tracking

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### SUPER LISTING (\$249)

Company:
Address:
City:
Province/State:
Postal/Zip Code:
Contact:
Title:
Phone:
Fax:
email:
Website:

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Signature:\_\_

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Name:\_\_

Date:\_\_



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03. Call Centres/Contact Centres/Customer Services
🗆 04. Canada Post Recognized Mail Prep Software
□ 05. Data Management/Entry/Merge-Purge
□ 06. Coupons/Sampling/Co-op Mailing/Flyers
□ 07. CRM or Business Intelligence Software and Systems
08. Data Mining/Segmentation/Analytics
O9. Database Marketing/Loyalty Marketing Specialist
10. Direct Marketing Agency
11. Distribution and Delivery Services
🗆 12. DM Creative, Copy & Design
13. DM Executive Recruitment, Search, Staffing
🗆 14. DM Printing
🗆 15. Email Campaign Management & Delivery
16. Enhancing/Appending Data Services
17. Envelopes & Dimensional Mailers
18. Fund Raising & Not-For-Profit Specialists
🗆 19. Fulfillment Services
20. GIS & Geodemographics/Location Intelligence
21. Incentives/Gift Cards/Reward Programs
□ 22. List Manager/Owner/Compiler
🗆 23. List Broker
24. Mail Prep Equipment & Mail Processing Equipment
25. Mailing House/Lettershop/Mail Services
26. Management Consultant (Strategy, Privacy, etc)
27. Marketing/Market Research/Surveys/Polls
28. Online Advertising Network
□ 29. Payment Processing/Credit & Order Management
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